Executive Master of Business (Strategic Procurement) (GZ52)

Year offered: 2013
Admissions: Yes
Course duration (full-time): 1 year
Course duration (part-time): 3 years
Notes about costs and scholarships:
To discuss program costs, please contact Graduate School of Business - Executive Master of Business.

Student Services and Amenities Fee
You'll need to pay the Student Services and Amenities Fee (SSAF) as part of your course costs. More information on the SSAF - http://www.student.qut.edu.au/fees-and-finances/study-costs/fee-schedule/table-i-student-services-and-amenities-fee

Start month: January, February
Commencement notes: Canberra commences in January. Brisbane commences in February.
Deferment allowed: No
Total credit points: 144
Standard credit points per full-time semester: 48
Standard credit points per part-time semester: 24
Course coordinator: Professor Caroline Hatcher
Discipline coordinator: Professor Caroline Hatcher
Campus: Gardens Point
Attendance: Part-time, Full-time
Additional Requirements:
Entry criteria
This is a sponsored program, so your enrolment must be sponsored by your employer. You must be able to provide written confirmation of this support when you apply.

You should be an experienced commercial manager, with a minimum of five years' commercial experience.

You must satisfy at least one of these requirements:
- have an undergraduate degree or
- Graduate Management Admissions Test (GMAT) score of 500 or higher; or
- under special circumstances, demonstrate comparable capability to the satisfaction of the course coordinator at an interview.

Course highlights
- For experienced project professionals who seek to enhance their leadership and business acumen, and accelerate their careers leading large and complex programs.
- Graduates meet the educational requirements for full membership of the UK-based Chartered Institute of Purchasing and Supply.
- Study in Canberra (full-time or part-time) or Brisbane (part-time) to suit your life and work.
- Participate in an international study tour.
- This is a sponsored program. Your enrolment must be sponsored by your employer. The course is open to Australian non-student visa holders.

Details:
The Executive Master of Business (Strategic Procurement) (EMBSP) is an intensive program integrating academic knowledge and industry practice, self awareness and expanding horizons to challenge and enrich the workplace behaviour of each participant, particularly with regard to:
- understanding yourself
- influencing and leading others
- strategic planning
- thinking innovatively and holistically.

The program builds upon the classical 'reductionist', procedural and controlled approach to project management, using holistic systems thinking to explore complex projects, those often characterised by ambiguity, emergence of numerous influential stakeholders, and new or integrated technologies.

The program is co-delivered with the Executive Master of Business (Complex Project Management), enabling interaction between project managers and commercial managers, to foster an alignment of responsibilities and objectives to successfully deliver planned benefits.

The EMBSP has been recognised by the industry peak body, the UK-based Chartered Institute of Purchasing and Supply as meeting the educational requirements for full membership of the institute — MCIPS.

Who should participate?
You should be an experienced project professional seeking to enhance your leadership and business acumen, looking to accelerate your career leading large and complex programs.

We also welcome enquiries from experienced practitioners who may only want to undertake a single unit or small subset of units from the EMBSP.
This is a sponsored program, so your enrolment must be sponsored by your employer.
Previous participants have been drawn from:
- the Australian Department of Defence, Defence Materiel Organisation and the military
- other Australian government agencies including Customs, Immigration and Queensland Health

Study in Canberra or Brisbane

Canberra
As a full-time participant, you can complete the masters program in Canberra in eleven months. Full-time classes start in mid-January each year.

You can also enrol part-time. You attend alongside the full time participants, undertaking a customised program of study approved by the course co-ordinator. In this format, you’ll typically complete the program over three years.

The next Canberra full-time and part-time programs start in January 2013.

Program duration is subject to successful progression and any QUT changes to the program format or delivery mode.

Brisbane
The Brisbane part-time offering is optimised to minimise disruption to your employment. It's delivered as a blended program incorporating online studies and facilitated sessions plus seven one week residential workshops spaced six months apart.

The next Brisbane part-time program starts in February 2013.
Brisbane 2013 part-time course summary (PDF, 205KB)

Program duration is subject to successful progression and any QUT changes to the program format or delivery mode.

More information
For more information on the Brisbane or Canberra program, contact the Graduate School of Business - Executive Master of Business.

Structures and Units
The Executive Master of Business (Strategic Procurement) (EMBSP) comprises 24 units of study plus executive coaching and expanding horizons.

You have the option of:
- exiting after successfully completing 8 units, and graduating with a Graduate Certificate in Business
- exiting after successfully completing 16 units, and graduating with a Graduate Diploma in Business (Strategic Procurement).

Units are delivered in teaching blocks, which are seven weeks long on average.

Units of study
The academic units of study are grouped into three phases:
A. Understanding Yourself, Others and Complexity
1. Strategic Management of Complex Projects
2. Systems Thinking
3. Self Realisation and Personal Development
4. Problem Solving in Complex Environments
5. Communicating Effectively
6. Developing and Leading High Performance Teams
7. Understanding Organisational Behaviour and Culture
8. IP strategy and Management

B. Performing for Results
1. Acquisition Strategies
2. Complex Projects and the Law
3. Financial Analysis and Decision Making
4. Planning for Risk and Change
5. Managing Innovation in Technology-Based Organisations
6. Managing Strategic Contracts and Suppliers
7. Business Planning
8. Negotiation and Mediation Strategies

C. Leading for Results (Capstone)
1. International Study Tour
2. International Contracts
3. Leadership for Results
4. Planning and Implementing Change
5. Managing Contract Relationships
6. Accountability and Governance
7. Contract Risk Allocation and Insurance
8. Capstone Workplace Project

Executive coaching
- Build upon self-realisation and personal development.
- Challenge workplace behaviours.
- Reflect on opportunities for and the reality of transference of learning to the workplace.
- Option of post course extension coaching.

Expanding horizons
- Challenging behaviours and perceptions
- A safe learning environment to explore decision making and leadership through interactive case studies, debrief and reflection

Course structure
GSZ501 The Strategic Management of Complex Projects
GSZ502 SYSTEMS THINKING
Managers of complex projects deal with complex problems whose resolution requires holistic approaches, sophisticated thinking and pluralist methodologies. This unit provides foundational knowledge related to systems methodologies and their underpinning epistemologies that enable project managers to solve complex project problems in context. Students will acquire systems skills in a reflexive process involving the application of systems methodologies in isolation and in combination.

Equivalents: GSN512
Credit points: 6
Teaching period: 2013 5TP2, 2013 5TP4 and 2013 13TP2

GSZ503 SELF REALISATION AND PERSONAL DEVELOPMENT
Self awareness provides a foundation for both personal and leadership development. This unit provides an opportunity for students to increase their understanding of themselves and how their interactions with others impact on their effectiveness as managers. Personal development is explored in the context of cultural understanding and ethics. This unit contributes to the core competencies of: Change and Journey; Innovation, Creativity and Working Smarter; Leadership; Culture and Being Human; and Probity and Governance; as it deals with the role, behaviour and development of the individual.

Equivalents: GSN502
Credit points: 6
Teaching period: 2013 5TP2, 2013 5TP4 and 2013 13TP2

GSZ505 COMMUNICATING EFFECTIVELY

Equivalents: GSN505
Credit points: 6
Teaching period: 2013 5TP2, 2013 5TP4 and 2013 13TP2

GSZ507 DEVELOPING AND LEADING HIGH PERFORMANCE TEAMS

Equivalents: GSN507
Credit points: 6
Teaching period: 2013 5TP3, 2013 13TP2 and 2013 5TP7

GSZ508 ORGANISATIONAL BEHAVIOUR AND CULTURE

Equivalents: GSN508
Credit points: 6
Teaching period: 2013 5TP3, 2013 5TP4, 2013 13TP2 and 2013 5TP7

GSZ510 COMPLEX PROJECTS AND THE LAW

Equivalents: GSN510
Credit points: 6
Teaching period: 2013 5TP5, 2013 13TP2 and 2013 5TP7

GSZ512 STRATEGICALLY MANAGING RISK

Equivalents: GSN512
Credit points: 6
Teaching period: 2013 5TP5 and 2013 13TP2
The mission of the DMO executive education program is to provide world class graduate business education and a stimulating learning experience to current and future business leaders and managers. The aim of this unit is to assist managers to develop knowledge and skills through investigating and experiencing problem framing and problem solving in situations of incomplete information. Exploration involves experience of the principles, processes and practices of creative problem solving and the use of entrepreneurial thinking to identify and capture opportunities for business renewal. This unit will help students to increase their understanding of the way in which insights from creativity and the field of entrepreneurship may be applied to complex project environments to generate opportunities and value.