Master of Business Administration (MBA)

The program will teach you to challenge conventions and go beyond established pathways, and equip you to lead and manage decisively in a complex business world. As a QUT MBA student you will critically analyse business situations and develop innovative solutions to real-world cases. Through flexible and innovative units, you will develop the skills essential to becoming a global business professional. The practical nature of this course enables you to apply concepts and management techniques learned in class directly to your workplace. You gain the knowledge and skills to become an effective leader and manager within your organisation.

Entry requirements

**Academic entry requirements**

- A completed recognised bachelor degree in any discipline with a minimum grade point average (GPA) of 4.5 (on QUT’s 7-point scale); and
- A GMAT score of at least 550; and
- A minimum three years full-time equivalent relevant managerial or professional work experience post-degree; and
- Submit two completed referee report forms

**Additional entry information**

You may be required to be available for an interview with the MBA Director to demonstrate relevant work experience.

**Minimum English requirements**

Students must meet the English proficiency requirements.

<table>
<thead>
<tr>
<th>IELTS (International English Language Testing System)</th>
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<tbody>
<tr>
<td>Overall</td>
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<tr>
<td>Listening</td>
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<tr>
<td>Reading</td>
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<td>Writing</td>
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<tr>
<td>Speaking</td>
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Christina Saul, Manager, Sales and Customer Initiatives, QT Mutual Bank

**Further your studies**

‘QUT has a lot of opportunities for you to further your studies. I did a three-week exchange to Germany where I learned all about the EU and the challenges facing these different countries. This was a fun and interesting learning experience and I’ll always be thankful to QUT for the opportunity.’

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Accurate as at 18 February 2019. For the latest information see: [https://www.qut.edu.au/courses/master-of-business-administration-mba](https://www.qut.edu.au/courses/master-of-business-administration-mba)
Master of Business Administration (MBA)

**Course structure**
The MBA program is made up four components that build on each other to provide you with an integrated and multi-disciplinary curriculum to equip you to take on the challenges and opportunities of a complex business environment.

Each MBA unit of 6 credit points is delivered in a seven-week module (six weeks teaching with final assessment in week seven).

**1. Building Foundations**
- Strategic Management
- Communicating to Influence
- Economics in Business
- Problem Framing for Creative Action
- Accounting for Decision Making
- Marketing Strategically
- Personal Leadership and Change
- Data Analysis and Decision Making

**2. Multi-Disciplinary Decision Making**
- Understanding and Leading Others
- Business Law
- Entrepreneurship
- Financial Management
- Contemporary Human Resources Management Issues
- Managing Technological Innovation
- Understanding Leadership and Complexity
- Corporate Governance and Accountability

**3. Concentrations**
Students can then add greater depth in an area of interest by choosing a concentration in Leadership and Strategy or a specific discipline pathway from within the QUT Business School’s postgraduate offerings or from other schools and faculties at QUT.

**Leadership and Strategy**
- Systems Thinking for Managers
- Investment Strategies for Technology
- Negotiation Skills and Strategies
- Stakeholder Engagement and Media Principles
- Improving Business Operations
- Advanced Strategy for Global Business

If you complete the Leadership and Strategy concentration the title will appear on your academic transcript.

**Discipline-specific concentration**
Students may choose 36 credit points of MBA units and/or 36 credit points from a specific area of interest in a discipline.

Discipline areas could include Accounting, Human Resource Management, Marketing, Finance or Healthcare.

**4. Integrated Workplace Project**
The final component of the MBA program is made up of one capstone unit which provides you with the opportunity to apply what you have learned in the program to real opportunities in a new venture or within an organisation.
- Integrated Workplace Project

**Additional fees**

**Scholarships**
We offer a number of merit-based scholarships to exceptional successful applicants to the MBA and MBA (Major) programs. Eligibility for a scholarship is based on GMAT score, undergraduate grade point average, work experience, plus a written supporting statement from the applicant.

**Scholarships**
You can apply for scholarships to help you with study and living costs.
- [MBA and EMBA Scholarships](#)

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This information has been prepared for international students and temporary visa holders. For more information and to check if a course is available, visit [www.qut.edu.au/international](http://www.qut.edu.au/international). Last updated on: 18/02/2019. Information contained in this document was correct at the time of printing. The university reserves the right to amend any information, and to cancel, change or reprice any course. CRICOS No.00213J